

Media Release



The Hon Philip Dalidakis MLC

Minister for Small Business, Innovation and Trade

Acting Minister for Tourism and Major Events

Acting Minister for Veterans

Thursday, 27 October, 2016

VICTORIA GETS ANOTHER TECH JOBS BOOST WITH HIRED HQ

Global recruitment network Hired has today announced its launch into the Australia market with a regional headquarters in Melbourne, which will create 20 new jobs in the next two years.

Minister for Small Business, Innovation and Trade Philip Dalidakis welcomed Hired CEO Mehul Patel and co-founder Matt Mickiewicz to Melbourne this week for the announcement, after initial meetings with the company during a recent visit to the US.

With Victoria producing more tech graduates than anywhere else in Australia and the competition for tech skills at an all-time high, Mr Dalidakis heralded Hired's decision to launch their headquarters in Melbourne as a major win for the state's booming tech sector.

Hired has built a marketplace where candidates control their job search, allowing them upfront transparency around salary and equity as well as field offers from companies looking to hire. The platform also enables employers to connect with candidates in their field, both in Australia and abroad.

In the Australian market, Hired will first focus on helping candidates find roles in technical fields including software engineering, data science and product management – with sales and marketing to follow.

Since launching in San Francisco in 2012, Hired has grown to more than 200 employees worldwide, with offices now in the US, UK, France, Canada and Singapore.

With more than 17,500 candidates and 550 companies – including Uber and Canva – already signed up to join the Hired network in Australia, it will be the company's fastest-growing international market to date.

The announcement follows recent moves to Victoria by fellow tech heavyweights Zendesk, GoPro, Square, Slack and Cognizant.

Victoria's tech industry now generates more than \$34 billion in annual revenue and employs more than 91,300 people, with numbers primed to grow this year.

Quotes attributable to Minister for Small Business, Innovation and Trade Philip Dalidakis

"Hired's decision to open its Australia and New Zealand headquarters in Melbourne confirms our reputation as a leading global location for tech and business investment."

"Victoria has more tech graduates than anywhere else in the country and having Hired's innovative jobs platform focusing on high-skill roles will be a significant driver of more jobs and better jobs for Victorians into the future."

Quotes attributable to Hired CEO Mehul Patel

"Australia's recruitment industry is ripe for disruption — it is slow, difficult to traverse and lacks transparency for both companies and candidates."

"The market traction we've seen so far is evidence that there is significant demand for Hired's offering. Given Victoria's growth in the startup sector and the fact that it's home to more than a third of the country's tech graduates, it felt right for us to have Melbourne as our ANZ HQ."

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